



Maine Commercial Tire, Inc.

P.O. Box 941

Bangor, Maine 04402-0941

1-800-244-8221 • 848-5540 • Fax: 848-5717

Locations in Bangor, Augusta, Lewiston, & Madison

10/08/99

Ultraseal International
1100 N. Wilcox
Los Angeles, CA 90038

To Whom It May Concern:

I feel I must write you to tell you how happy we are with your product. Following our decision to add to our "package of value" for our customers, we decided a tire sealant was required in our line. Experience with a number of sealant products and their support organizations convinced us that Ultraseal fit with our goals best. The combination of a quality product, fair pricing and flawless service has made our use of Ultraseal sealant a win/win process for both our customers and for Maine Commercial Tire.

Let me relate an example of the value we see in Ultraseal. We retread 140 truck tires a day and vigorously promote the quality of our products and services. One of our customers called me and warned that we "had better check our retread shop because he had a lot of retreaded tires failing". The fleet owner described the runs as long haul loads of bark mulch. After examining his scrap pile and doing a fleet survey, our opinion was that, his owner-operators were running his company owned trailer tires low on air thereby bringing on the "blow outs". A little detective work discovered that the trailers were, indeed, hauling bark mulch one way. However, the return load was demolition debris. We suggested he point out two triple axle trailers to test Ultraseal Sealant. We filled 12 tires at no charge and he paid full price for the other 12. After a month of running, neither trailer had suffered a tire failure. As a result of this test the customer purchased a 55 gal drum of Ultraseal for his own use and installs it in every tire they run.

As a commercial tire dealer and Bandag retreader, we have been able to cut down the number of truck tires in the "policy adjustment" category by using Ultraseal Sealant. The removal of Ultraseal from worn casings for retread purposes poses no problem, and this product enhances the reputation of the "staying power" of our Bandag retreads.

In summary, I feel a tire dealer is not providing a complete package of value if he does not have an effective sealant available for those customers who would benefit from it. We recommend Ultraseal highly.

Sincerely,

A handwritten signature in dark ink, appearing to read "Jim McCurdy".

Jim McCurdy
Vice President, Sales
Maine Commercial Tire